

SAA CID



Demobilisation, Disarmament and Reintegration (DDR) Programme

Mogadishu, Somalia

Phase II

A Survey Conducted Four Months after the First Micro-Grant Was Provided to Business Development Participants

Summary

A phased-up DDR programme began in December 2005 for 512 freelance militiamen – drawn equally from all 16 districts of Mogadishu.

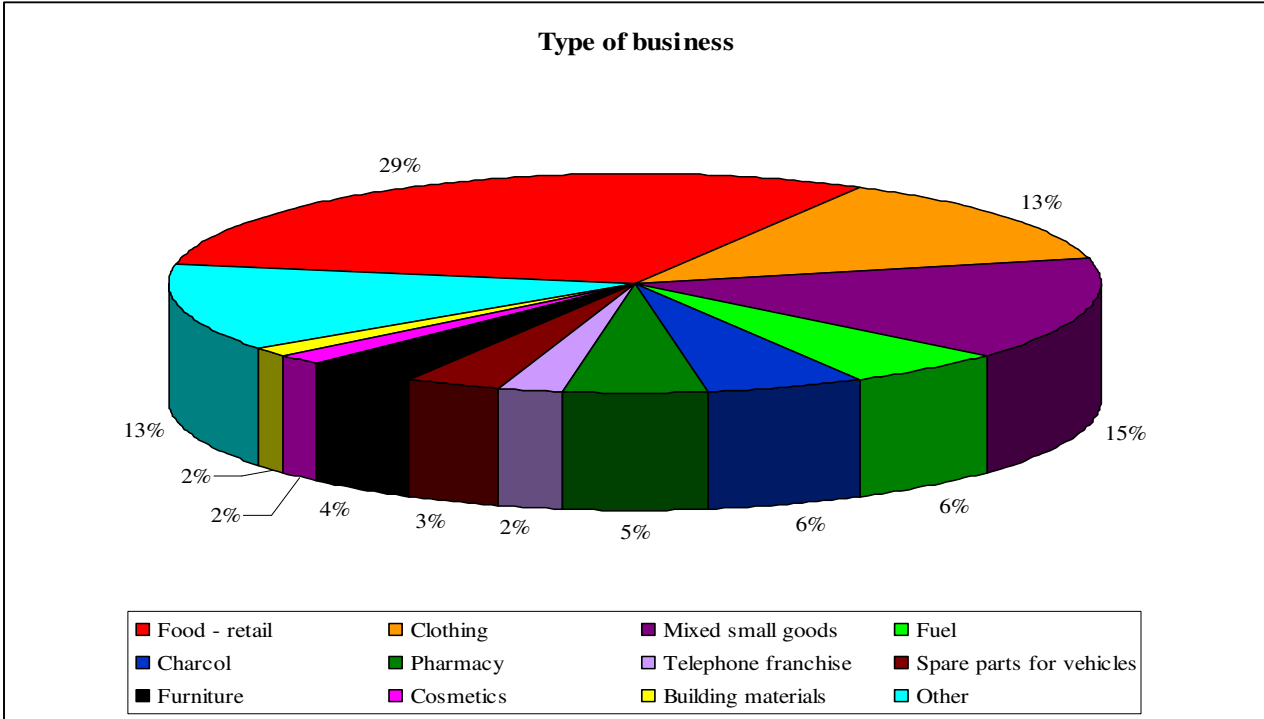
One hundred and twenty seven of the militiamen chose to specialise in business development – whereby each participant would receive a phased micro-grant totalling US \$440. After 3-months of Literacy and Numeracy Training (LNT) and 2-months of specialised Business Principles and Practice (BPP) training, and 2-months of business activity, the second grant of US \$150 was provided to the participants.

This short survey was conducted 4-months after the initial micro-grant, and was designed to collect data on the effectiveness of the grant to date; and to analyse which participants should receive the second tranche of the micro-grant.

The average family size for this group is 7.7; and the average family monthly income was US \$82 (before programme entry) – with 19.2% of the group indicating that they had received at least part of their monthly income in the form of remittances.

Below is a summary of the results.

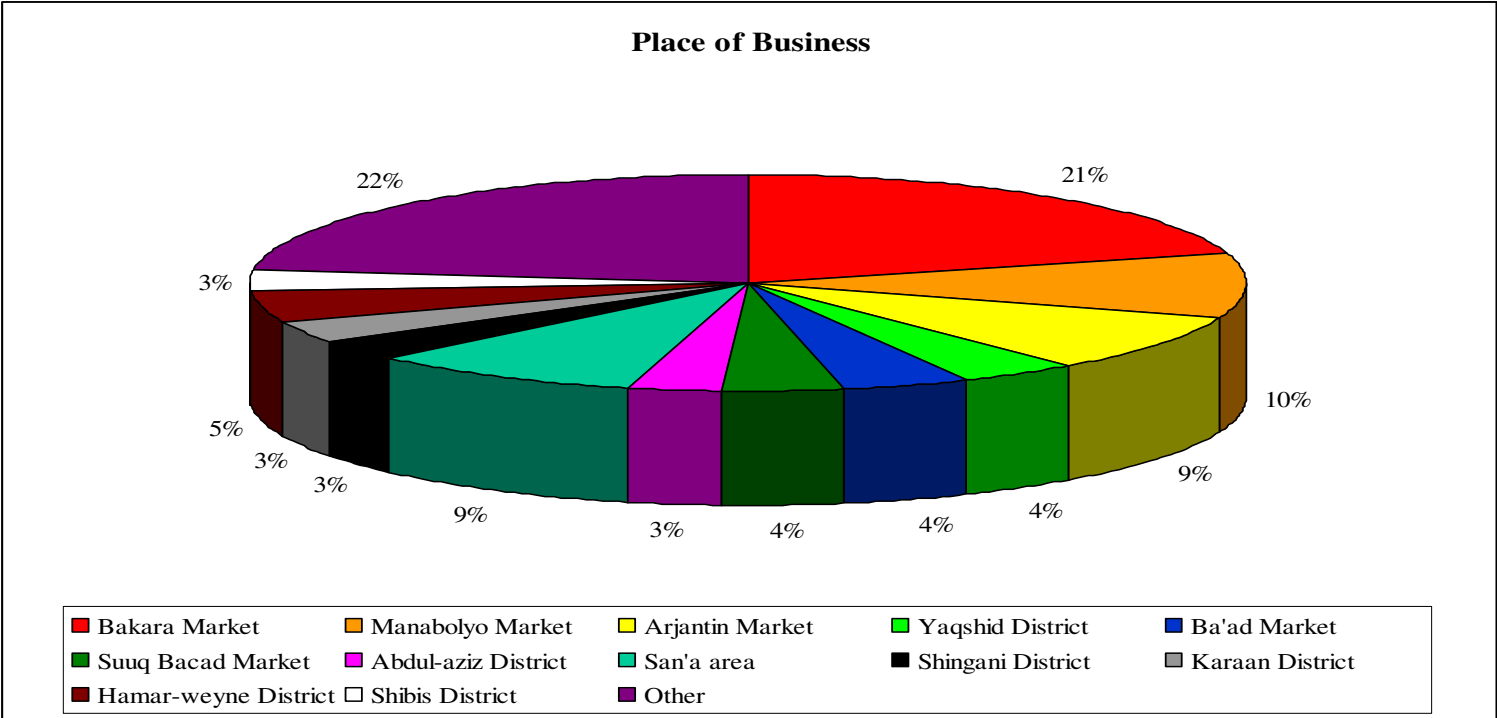
What was the type of business?



“Other” included:

- | | | | |
|-------------------|---|---------------------|---|
| • Manufacturing | 2 | Bedding | 4 |
| • Bicycle rentals | 1 | Bookshop | 1 |
| • Electrical | 1 | Butcher | 1 |
| • Bananas | 1 | Restaurant | 1 |
| • Shoes | 2 | Photographic studio | 1 |
| • Salt | 1 | | |

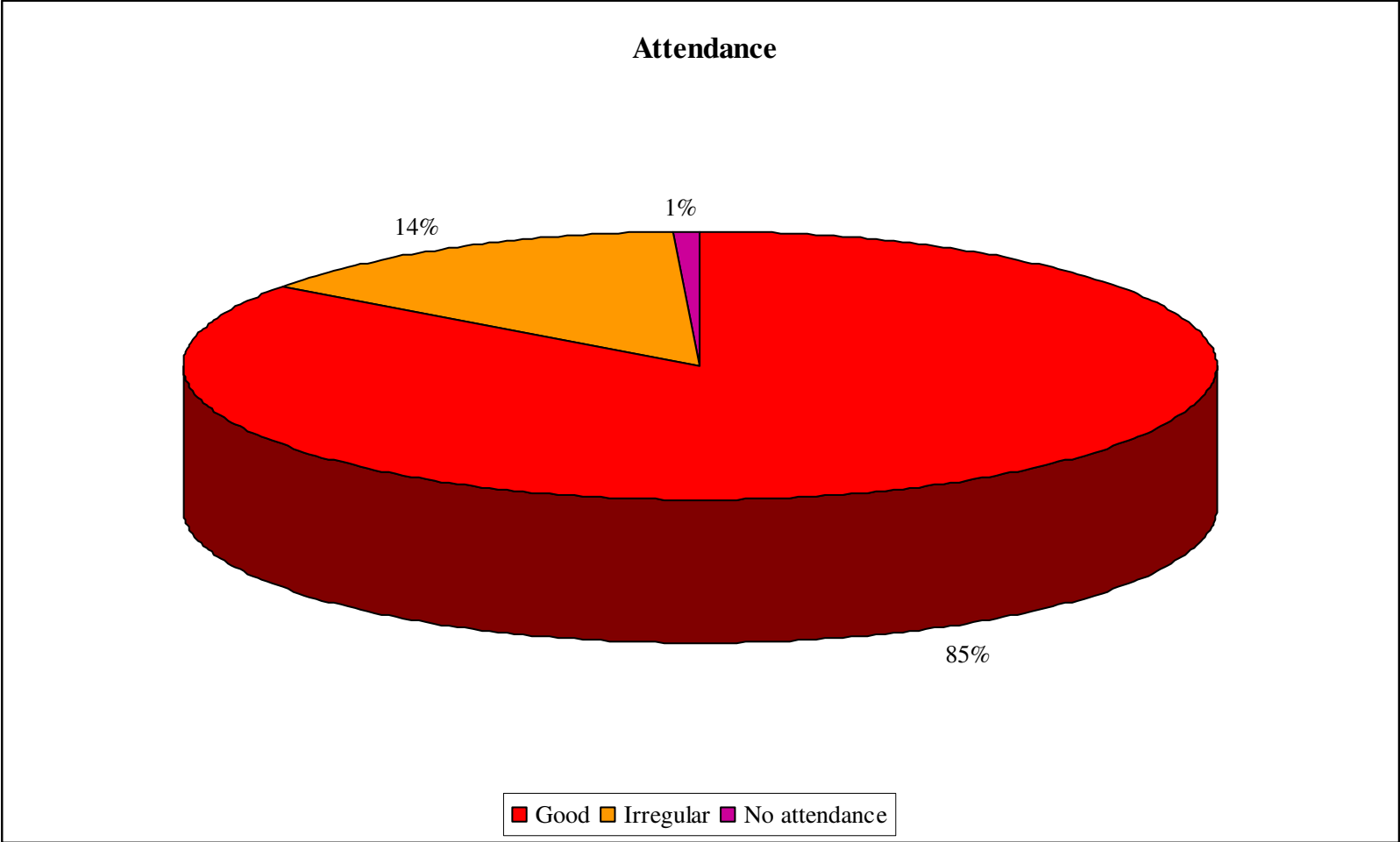
What was the place of business?



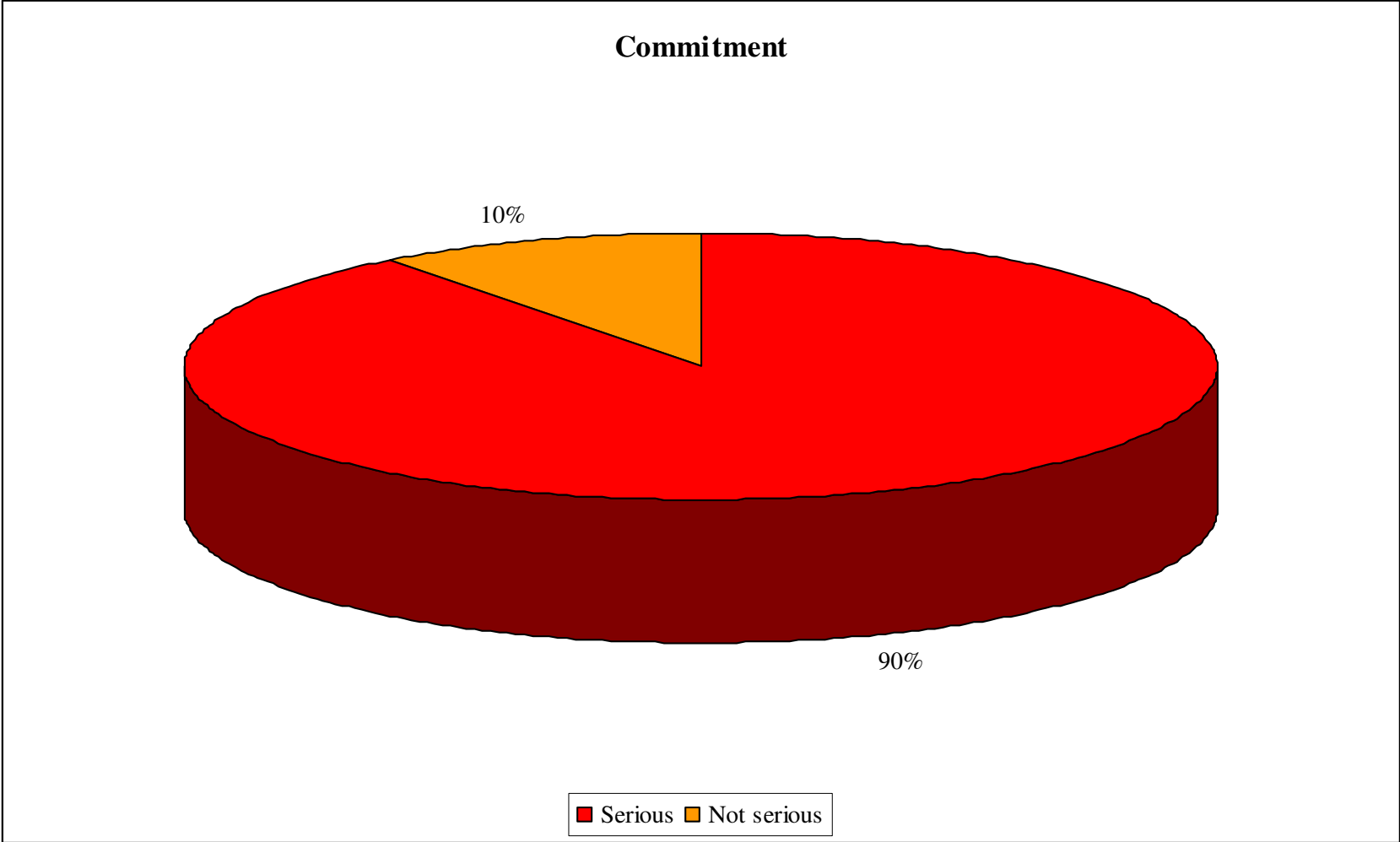
“Other” included:

- | | | | |
|-------------------|----------------------|-------------------------|-----------------------|
| Sii Sii area (3) | Jamhuriya Market (2) | Bar Ubah area (1) | Wadajir District (1) |
| Taleh area (1) | Behani area (3) | Ali Kamin area (1) | Helima heyte area (1) |
| SOS area (2) | Ageto Market (1) | Warberri District (3) | Kpp Market (2) |
| Towfiq Market (2) | Black Sea market (1) | Heliwaa District (1) | Fagax area (1) |
| Sanca Market (1) | No fixed place (1) | Wardhigley District (1) | |

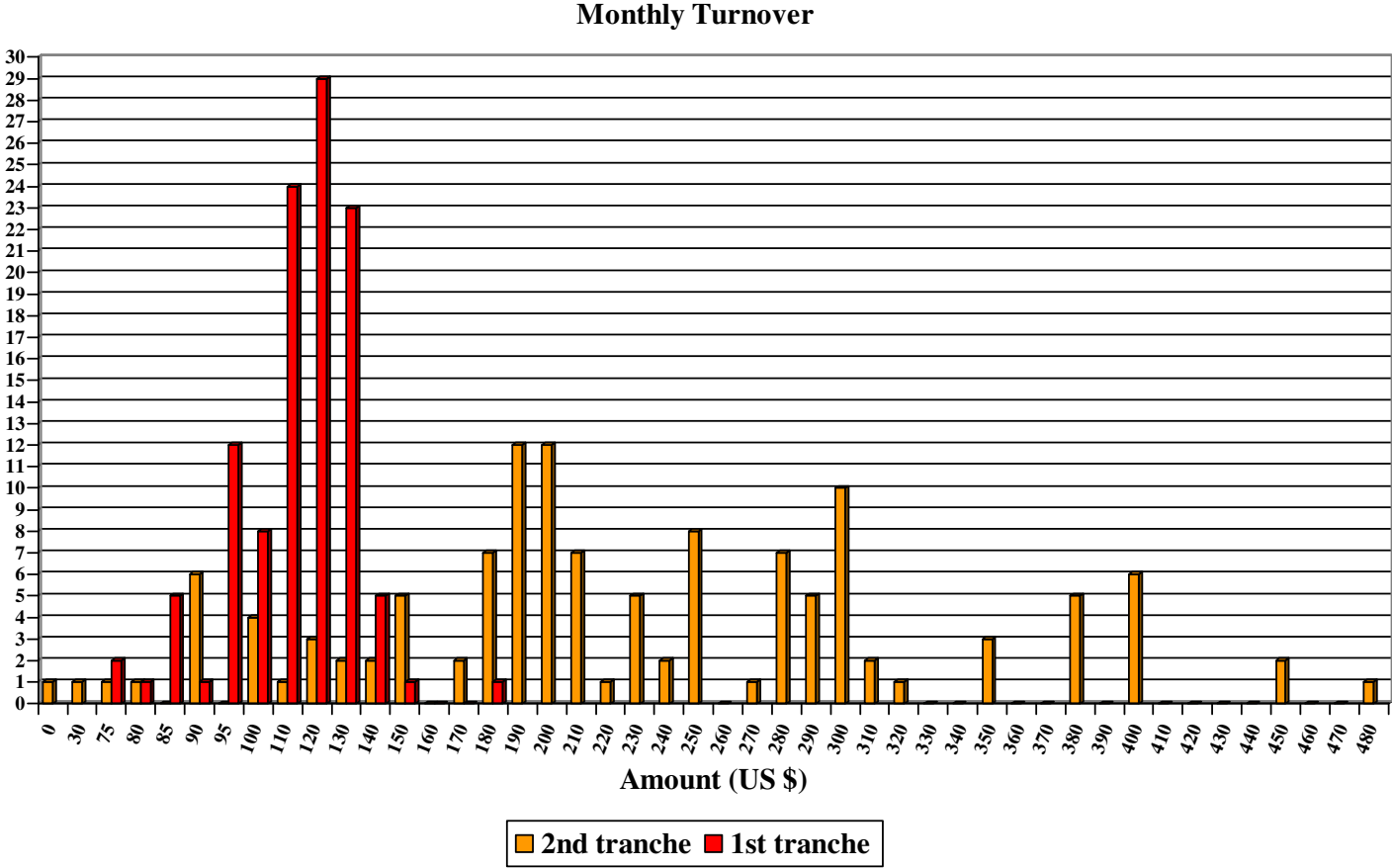
Has the participant attended his business regularly?



In your opinion, is the participant taking the business opportunity seriously?



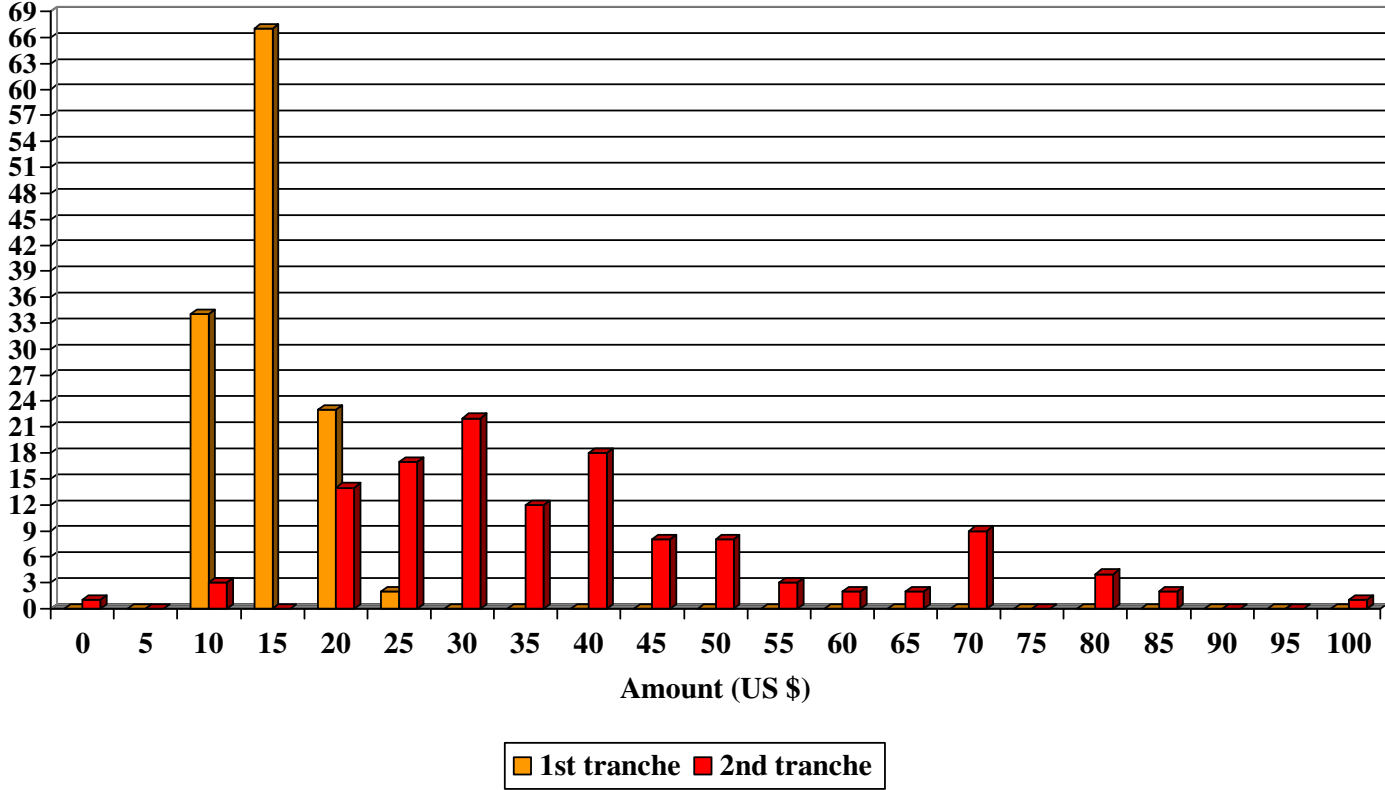
What was the monthly turnover that was achieved?



* After the second US \$150 micro-grant tranche (4-months of business trading), the average monthly turnover per business was US \$228 – or a 108% increase in average turnover in 2-months of trading

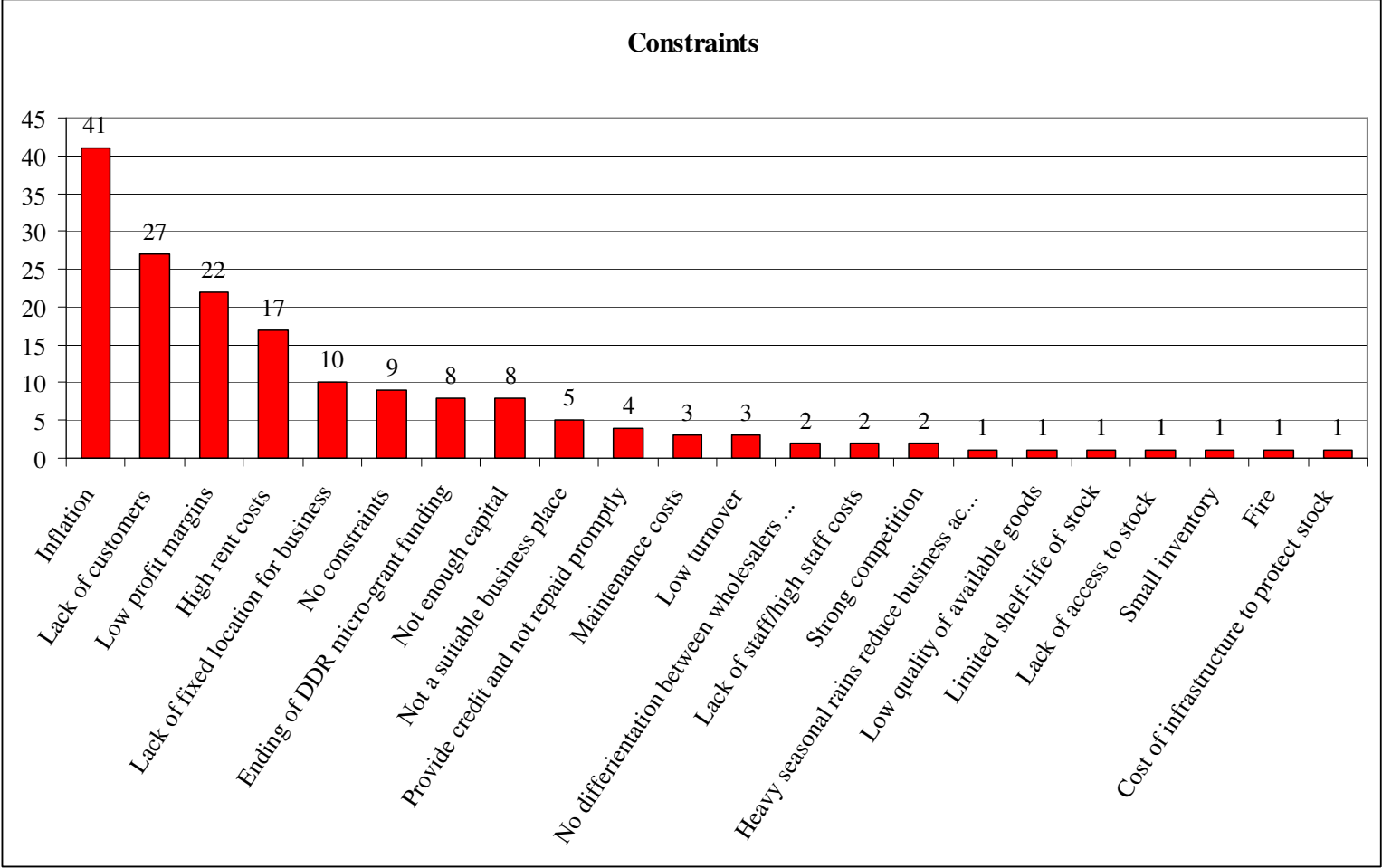
What was the monthly take-home profit that was achieved?

Monthly Take-Home Profit



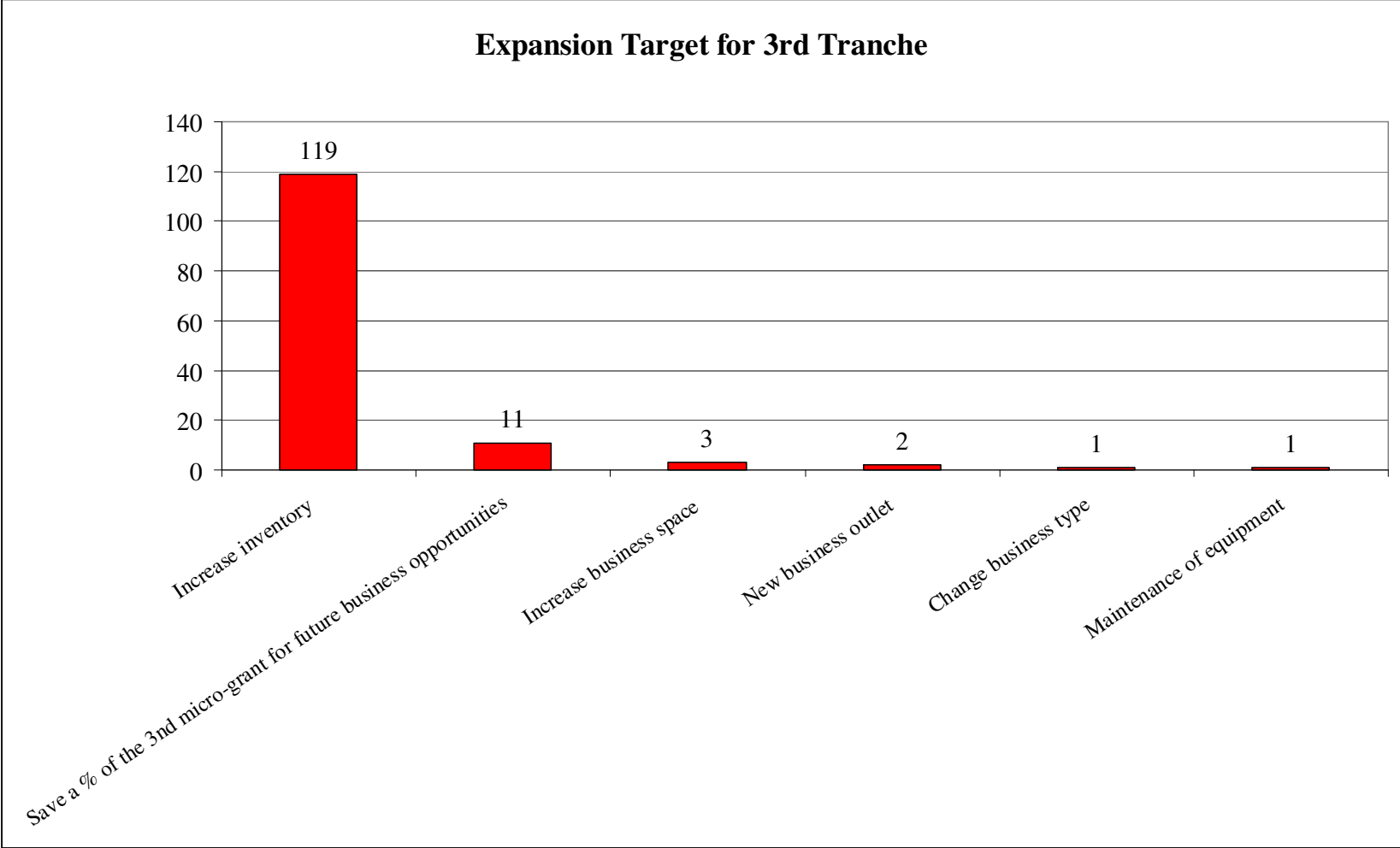
* After the first US \$150 micro-grant tranche (4-months of business trading), the average monthly take-home profit per business was US \$39 - or a 200% increase in average take-home profit in 2-months of trading

What constraints have been faced by the participants thus far?



* Multiple answers were accepted for this question

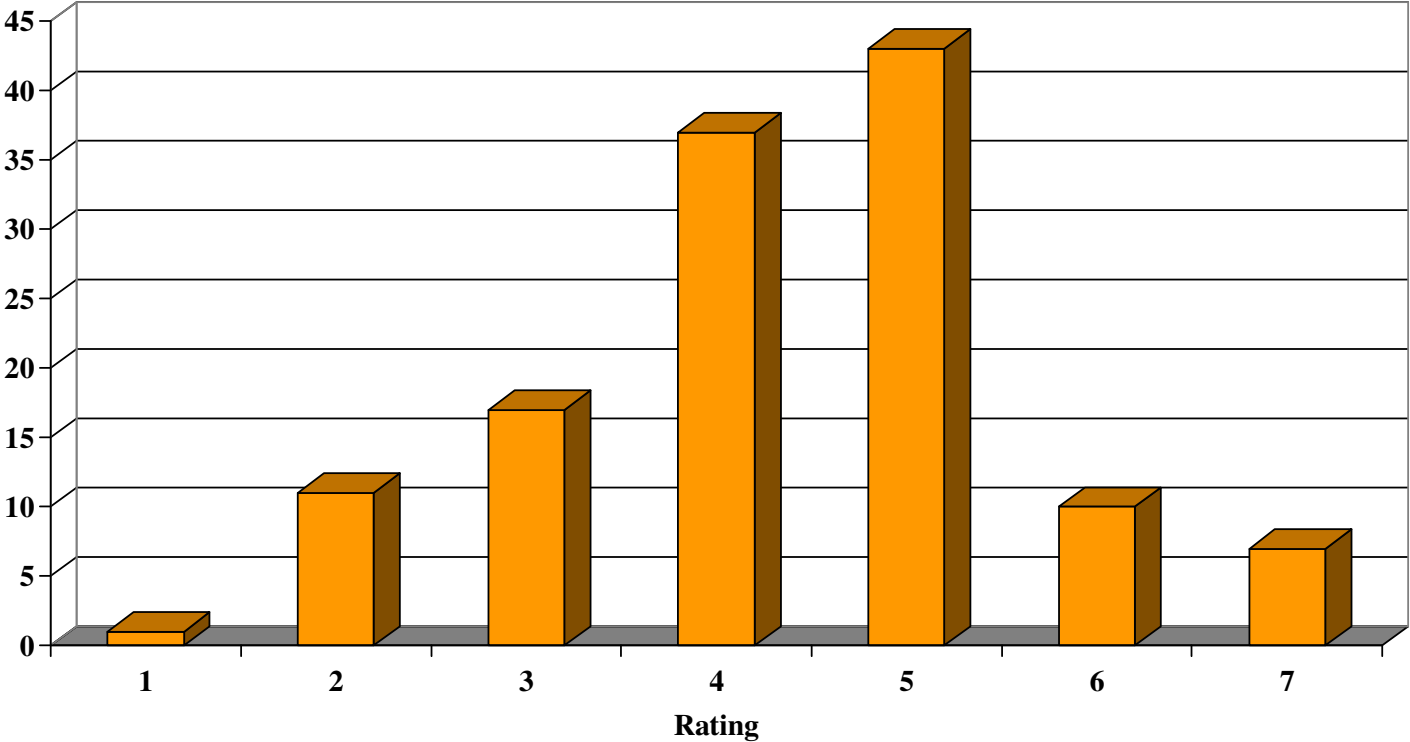
How will the participant utilise the third micro-grant tranche (US \$90)?



* Multiple answers were accepted for this question

How do you rate the business?

Monitor's Rating For Each Business



1 = Failed 3 = Below average performance 5 = Above average performance 7 = Perfect performance
2 = Very poor performance 4 = Average performance 6 = Excellent performance